



PAUL HUNT

Experienced Businessman, CEO & Company Director

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RESIDENCE: Tauranga, New Zealand

BIO

I have had over 50 years in financial services and advisory roles, both in New Zealand and overseas. From 1991 until 2004 I was the Managing Director/ Chief Executive of Tower Insurance.

My management responsibilities included the operational functions of HR, IT, finance, marketing, business performance, actuarial services and distribution, both direct and through financial intermediaries and strategic partners.

I also sat on and chaired multiple boards including; President of The Insurance Council of New Zealand, Chair of the New Zealand Insurance and Savings Ombudsman Board and member of the New Zealand Government Taskforce on Intermediary Regulation.

In 2006 I set up my own consultancy business and have specialized in:

- Assisting start-up companies with strategic, marketing, governance and financial advice.
- Representing the interests of CMC India (TATA company) in New Zealand and Australia.
- Enabling N.Z companies to enter the Indian business & educational sector.

KEY SKILLS

Some of my acknowledged skills are;

- Strategic, Operational & Financial planning
- Implementation & achievement of key strategies & plans for large organisations
- Relationship management of key business partners / alliances
- Corporate Governance
- Business restructuring
- Contract negotiation
- Capability to work with diverse economies, agencies & ethnicities
- Brand & Sponsorship Management

PROFESSIONAL ACHIEVEMENTS

- Chairman, Insurance and Savings Ombudsman Board (2 years)
- Member of Govt. Task Force for Regulation of Financial Intermediaries (2005)
- President/Chairman, Insurance Council of NZ (2 years)
- Board member, Insurance Council of NZ (12 years)
- Director of various Tower companies (NZ and overseas)
- Member of International YPO (Young Presidents Organisation)
- Board member, Bowls NZ (2008/09) [Audit Chairman]
- North Harbour Club & Charitable Trust - Trustee
- Advisor, mentor and director of several start-up companies
- Keynote speaker at multiple conferences

SPONSORSHIP MANAGEMENT

- Kiri Te Kanawa at the Viaduct
- NZ Open Golf
- NZ Opera
- National Insurance Masters Golf
- Bowls NZ Principal & Award Winning Sponsor

CAREER HISTORY

2022 - 2024	CENTER MANAGEMENT (19 CLUBS) BOWLS BAY OF PLENTY
2006 - Present	DIRECTOR ROMSLEY BUSINESS ADVISORY LTD
2005	CHIEF EXECUTIVE AIG INSURANCE (NZ)
1985 - 2004	TOWER NEW ZEALAND CHIEF EXECUTIVE (GENERAL INSURANCE, LIFE & MEDICAL)